

Burkhalter Group  
**Portrait 2020**



# 2020 financial year better than expected

As forecast, the Burkhalter Group closed the second half of 2020 with excellent results. Despite the coronavirus crisis, we improved the significantly reduced results from the first half, exceeded our target EBIT margin of 6% for the second half and closed the overall financial year 2020 with earnings per share of CHF 2.43 (previous year CHF 3.72).

## Around 200 new employees welcomed

The Burkhalter Group also expanded, acquiring Elektro Christoffel, Inhaber Andrea Stiffler AG, in Davos Platz (GR) on 6 January 2020. The company has 20 employees. We also set up Elektrotechnik AG EAGB in Basel on 4 December 2020 and transferred 175 employees and a large portion of the orders held by Elektrizitäts AG EAGB, which was subject to insolvency proceedings, to the company. The Burkhalter Group therefore currently consists of 47 operating companies at 103 locations. It will remain part of the Burkhalter Group's strategy in future to grow through selectively acquiring other electrical engineering companies.

## Confident outlook

Assuming that the measures to combat COVID-19 are effective and there are no further shutdowns of building sites, we are working on the assumption that we can achieve earnings per share of around CHF 3.72 (pre-coronavirus) in the financial year 2021, i.e. roughly in line with 2019.

## Many thanks

Our particular thanks go to our 3,300 or so employees, who have worked tirelessly for the success of the Burkhalter Group despite the inefficiencies resulting from the measures to protect us all from the coronavirus.



Gaudenz F. Domenig  
Chairman of the Board of Directors



Marco Syfrig  
CEO and Delegate to the Board of Directors



The Board of Directors and Management Board of the Burkhalter Group (L-R): Willy Hüppi, Member of the Board of Directors; Marco Syfrig, CEO and Delegate to the Board of Directors; Zeno Böhm, CFO; Michèle Novak-Moser, Member of the Board of Directors; Gaudenz F. Domenig, Chairman of the Board of Directors; Peter Weigelt, Member of the Board of Directors.

# The Burkhalter Group as at 31.12.2020

<b>Market position</b>	Leading provider of electrical engineering services to the construction sector
<b>Scope</b>	47 operating Group companies at 103 locations
<b>Number of employees</b>	3,170 (FTE), of which 696 apprentices
<b>Stock-exchange listing</b>	Listed on the SIX Swiss Exchange AG since 2008
<b>Established</b>	In 1959 in Zurich

CHF thousand	2016	2017	2018	2019	2020
Net sales	512,638	514,739	501,569	505,913	497,632
Operating result (EBIT)	44,200	37,863	30,726	27,299	18,668
as a % of sales	8.6%	7.4%	6.1%	5.4%	3.7%
Group profit	36,488	30,105	23,493	22,276	14,570
as a % of sales	7.1%	5.9%	4.7%	4.4%	2.9%
Earnings per share	6.08	5.02	3.92	3.72	2.43
Equity	100,587	96,564	88,609	85,256	71,285
as a % of total assets	44.4%	45.0%	40.1%	38.9%	33.9%
Cash flow from operating activities	36,885	26,698	35,981	28,843	24,213
Number of employees (FTE)	2,995	3,011	2,974	2,990	3,170

Figures based on Swiss GAAP FER

# 360° Swiss electrotechnics

**Electrical engineering begins at the power utility company and includes all the processes that culminate in the management of electrical machines and installations for the end user. The Burkhalter Group provides a full range of high-quality precision services: 360° Swiss electrotechnics.**

## **Installations**

Electrical installations are our key area of expertise. We undertake these in single-family homes and residential developments, in industrial and commercial enterprises, in public buildings such as schools, hospitals and shopping centres, in hotels and infrastructure facilities, etc.

## **Switchboards**

Our service ranges from simple distribution boards and custom-made DIY frames through to type-tested plants for industry and trade. We also plan and create control cabinets for applications in building, measurement and control technology. And because everything doesn't always have to be new, we also carry out conversions and modifications to existing switchboards.

## **Service and Maintenance**

Electrical installations age and need to be replaced from time to time. Our staff carry out servicing, maintenance and repair work professionally and promptly. The size of the job is irrelevant: we fit lights, maintain technical facilities in commercial buildings and undertake smaller electrical alterations for private individuals, trade and industry.

## **Telematics**

Since the field of information and communications is subject to constant change, our main focus is on needs-based consultancy, planning and implementation of modern communication and network solutions. We also offer comprehensive round-the-clock support.

## **Automation**

With our automation solutions, technical equipment such as lighting, blinds, heating, ventilation and multimedia and security technology can be controlled at any time and from any location – and the associated energy consumption can be controlled at the same time.

## **Power line construction**

Power line construction provides us with a reliable power supply and an uninterrupted flow of electricity and data. Our services include managing electricity companies, analysing and advising on power lines, planning and executing power line construction.

## **Security**

The protection of property, data and material assets is becoming increasingly important. That's why, together with our partners, we offer individual security systems such as burglar alarms and alarm, video and access control systems.

## **Swiss Projects**

Companies with multiple locations in Switzerland want a partner who can offer them all electrical engineering services from a single provider. Our Swiss Projects department offers just that – a personal contact ensures that the project is undertaken by one of our local Group companies.

## Better together

**COVID-19 is also having a negative impact on work on building sites. The significant reduction in results from the first half of 2020 was mainly attributable to the inefficiencies resulting from the protective measures in response to coronavirus, the unexpected postponement of projects and the partial standstill at building sites in French-speaking Switzerland and in Ticino. We were able to increase results in the second half of 2020 and, as a result, close financial year 2020 better than expected.**



# Stronger together

The Burkhalter Group is Switzerland's leading provider of electrical engineering services to the construction sector. Thanks to our group structure, we are able to implement projects of all sizes whilst taking local conditions and individual needs into account. Our Group companies are on hand to help as your local electrical partner where you will benefit from our countrywide skills base, regional know-how and a local order processing system.

We believe that close-knit teams achieve more. Alongside our competent provision of services, it is primarily our good inter-

personal relationships and our strong sense of team spirit that make us successful as the Burkhalter Group.



**Roger Acklin**  
Managing Director  
Burkhalter Elektrotechnik AG



**Thomas Baumann**  
Managing Director  
Baumann Electro AG



**Christian Bertschinger**  
Managing Director  
Burkhalter Technics AG



**Michael Bieri**  
Managing Director  
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**Zeno Böhm**  
CFO  
Burkhalter Management AG



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**Remo Caminada**  
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Derungs AG



**Marco Celio**  
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Elettro-Celio SA



**Felix Danuser**  
Managing Director  
Schönholzer AG



**Urs Domenig**  
Managing Director  
Electra Buin SA



**Andreas Degen**  
Managing Director  
Elektro Siegrist AG



**Martin Ebnöther**  
Managing Director  
Ebnöther Elektro AG



**Marc Freuler**  
Managing Director  
Sergio Lo Stanco Elektro AG



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**Andreas Handle**  
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Elektro Rüegg AG



**Andreas Haueter**  
Managing Director  
Elektro Arber AG



**Roger Heggli**  
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Elektro-Bau AG Rothrist



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Burkhalter Management AG



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**Thomas Neff**  
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Tabelec Force et  
Commandes SA



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Managing Director  
K. Schweizer AG



**Eric Schaller**  
Managing Director  
Sedelec SA



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Managing Director  
Burkhalter Automation AG



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Managing Director  
Elektro Schmidlin AG



**Karl Stark**  
Managing Director  
Elektro Zürichsee AG



**Adrian Stocker**  
Managing Director  
Eitel Sisa, subsidiary of  
Elektrohuus von Allmen AG



**Norbert Stoffel**  
Managing Director  
Elektro Pizol AG



**Pius Süess**  
Managing Director  
Robert Widmer AG



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**Daniel von Dach**  
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**Karl Wyss**  
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Schild Elektro AG



**Thomas Zeiter**  
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TZ Stromag, Grichting  
& Valterio Electro SA



**Bruno Zingre**  
Managing Director  
Elektrohuus von Allmen AG

Find your local electrical partner at:  
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